

Fresh Oranges:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2005.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2005. Source: PIERS, January 2005.

Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retreival system, and individual shipping line websites.

Container Rate:

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean/index/asp.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 1,276.0	\ 1,276.0	Market	Transit				Surcha	ırges:				
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	48%	48%	11									
Hanjin	27%	27%	11									
APL	12%	12%	9	\$4,450	\$320							\$4,770
Maersk-SeaLand	7%	7%	14	\$3,700	\$320	\$40						\$4,060
China National	3%	3%										
Yang Ming	2%	2%	11									
China Shipping	0%	0%	11									
K Line	0%	0%	11	\$2,500	\$240	\$40						\$2,780
									\boldsymbol{A}	lverage Contai	iner Rate	\$4,488

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 893.0 \ 893.0

	Market	Market	Market	Market	Transit				Surcha	rges:				
Market r Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	 Size	Container Rate			
28%	28%	17	\$3,400	\$320	\$40						\$3,760			
28%	28%	13	\$3,510	\$320	\$40						\$3,870			
16%	16%	13 ⁸	\$5.11 ¹⁹	\$17 ¹⁶	\$40					1008 pkgs	\$5,497			
5%	5%	15												
5%	5%	21 4	\$2,006								\$2,006			
5%	5%	18	\$550	\$368							\$918			
3%	3%	13	\$2,800	\$320							\$3,120			
3%	3%	17												
3%	3%	14	\$3,910								\$3,910			
1%	1%	13	\$4,700	\$320	\$40						\$5,060			
1%	1%	15	\$4,350	\$320							\$4,670			
0%	0%	15												
	28% 28% 16% 5% 5% 3% 3% 1% 1%	Market Share Market Share CY 28% 28% 28% 28% 16% 16% 5% 5% 5% 5% 3% 3% 3% 3% 1% 1%	Market Share Market Share CY Transit Time in Days 28% 28% 17 28% 28% 13 16% 16% 13 8 5% 5% 15 5% 5% 21 4 5% 5% 18 3% 3% 13 3% 3% 17 3% 3% 14 1% 1% 13 1% 1% 15	Market Share Transit Time in Days Ocean Rate 28% 28% 17 \$3,400 28% 28% 13 \$3,510 16% 16% 138 \$5.11 19 5% 5% 15 5% 5% 214 \$2,006 5% 5% 18 \$550 3% 3% 13 \$2,800 3% 3% 17 3% 3% 14 \$3,910 1% 1% 13 \$4,700 1% 1% 15 \$4,350	Market Share Transit Time or in Days Ocean Rate BAF 28% 28% 17 \$3,400 \$320 28% 28% 13 \$3,510 \$320 16% 16% 138 \$5.11 \$1716 5% 5% 15 \$506	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 138 \$5.11 ** \$17 ** \$40 5% 5% 15 \$40 \$40 \$40 \$40 5% 5% 15 \$40	Market Share Time in Days Ocean Rate BAF CHASSIS CAF THC 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 138 \$5.11 ** \$17 ** \$40 5% 5% 15 \$40	Market Share Time CY Ocean In Days BAF CHASSIS CAF THC CFS Rec 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 13.8 \$5.11.19 \$17.16 \$40 5% 5% 15 \$40 \$40 5% 5% 21.4 \$2,006 \$368 3% 3% 13 \$2,800 \$320 3% 3% 17 \$3,910 1% 1% 13 \$4,700 \$320 \$40 1% 1% 15 \$4,350 \$320 \$40	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 13* \$5.11* \$17* \$40 5% 5% 15 \$40 \$40 \$40 5% 5% 15 \$40 \$40 \$40 \$40 5% 5% 15 \$40	Market Share Time in Days Ocean in Days BAF CHASSIS CAF THC CFS Rec ARB Cotton R. 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 138 \$5.11 ** \$17 ** \$40 5% 5% 15 \$40 \$40 \$40 5% 5% 15 \$40 </td <td>Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 138 \$5.11 19 \$17 16 \$40 \$40 5% 5% 15 \$50 \$50 \$15 \$400 \$40 <</td>	Market Share Transit Time in Days Ocean Rate BAF CHASSIS CAF THC CFS Rec ARB Cotton R. Size 28% 28% 17 \$3,400 \$320 \$40 28% 28% 13 \$3,510 \$320 \$40 16% 16% 138 \$5.11 19 \$17 16 \$40 \$40 5% 5% 15 \$50 \$50 \$15 \$400 \$40 <			

Average Container Rate \$3,874

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¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

⁴ Transit time is based on departure from Long Beach, CA.

⁸ Transit time is based on departure from Miami, FL.

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Oranges

Monthly Market Share For: January 2005

Month\Y6	ar 1	1 \	4	1

Montal Car. 4.1 (4.1			Transit									
Carrier	Market Share		Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	100%	100%	22	\$4,000	\$320	\$40						\$4,360
									\boldsymbol{A}	verage Cont	ainer Rate	\$4,360

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 3.4 \ 3.4

		Market	Transit			Surcharges:								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate		
Yang Ming	100%	100%	13											

Average Container Rate

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 6.9\6.9

Month (1 car. 0.0 (0.0		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	71%	71%	19	\$3,900	\$320	\$40						\$4,260
OOCL	29%	29%	18	\$5.55 ¹⁹	\$17 ¹⁶	\$40					1008 pkgs	\$5,940
									A	verage Cont	ainer Rate	\$4,747

¹⁶ Rate is calculated per KT not by container.

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¹⁹ Rate is per package

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 48.0 \ 48.0

Widitiii\1 ear. 40.0 \40	5.0	Market	Transit	Time Ocean	Surcharges:								
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
P&O Nedlloyd	46%	46%	17	\$3,700	\$320	\$40							\$4,060
NYK Line	33%	33%	17	\$3,050	\$320								\$3,370
APL	8%	8%	19	\$4,725	\$320								\$5,045
OOCL	4%	4%	17	\$5.55 ¹⁹	\$17 ¹⁶	\$40	10%					1008 pkgs	\$6,500
MOL	4%	4%	20	\$4,950	\$320	\$40							\$5,310
Maersk-SeaLand	4%	4%	29	\$3,800	\$320	\$40	10%						\$4,540
										A	verage Con	tainer Rate	\$4,086

¹⁶ Rate is calculated per KT not by container.

¹⁹ Rate is per package

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: January 2005

Month\Year: 252.5 \ 252.5

Monun 1 ear. 252.5 \ 2	202.0	Market	Transit					Surcha	irges:			_	
Carrier	Market Share	Share CY	Time in Days		BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	23%	23%	10										
NYK Line	19%	19%	11	\$2,800	\$320								\$3,120
Maersk-SeaLand	17%	17%	10	\$3,400	\$320	\$40	50%						\$5,460
OOCL	13%	13%	9	\$3.18 ¹⁹	\$17 ¹⁶	\$40	50%					1008 pkgs	\$5,154
Yang Ming	9%	9%	10										
APL	6%	6%	10	\$4,350	\$320								\$4,670
K Line	5%	5%	10	\$2,240	\$240	\$40	47%						\$3,573
MOL	3%	3%		\$4,700	\$320	\$40							\$5,060
Hyundai	2%	2%	12	\$2.00	\$17			\$34				1008 pkgs	\$2,934
Hapag-Lloyd	2%	2%	10	\$2,016	\$320	\$40	50%	\$612					\$3,996
P&O Nedlloyd	1%	1%	11	\$3,540	\$320	\$40							\$3,900
COSCO	1%	1%	9	\$3,940									\$3,940
										\boldsymbol{A}	verage Coi	ntainer Rate	\$4,376

¹⁶ Rate is calculated per KT not by container.

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¹⁹ Rate is per package